



ONE3ONE
SOLUTIONS

First Year in Business
2012/13

We are supporting the delivery of a key Government policy

Jeremy Wright MP, Parliamentary Under-Secretary of State, Minister for Prisons and Rehabilitation says:



“I am pleased with progress being made which sees more and more prisoners undertaking work in prisons with many of them working towards a full working week. We remain committed to providing the discipline of regular working hours to make prisons more active places and helping prisoners develop the skills they need to gain employment and turn away from crime. I would like to take this opportunity to reaffirm, as the Prime Minister said in May 2012:

“The government wants prisons to be places of punishment with a purpose instead of prisoners sitting in their cells, we want them to work hard and reform themselves. Prisoners working productively towards their own rehabilitation will contribute to the UK economy and make reparation to society”.

I am pleased that we are able to support so many businesses in delivering growth and effective business models. We know that our offer must make good sense commercially, but also acknowledge the commitment of many businesses to support offenders to become more productive members of society.

Many businesses have told me about the relationships they have with prisons and how this enables the production of high quality goods and services. I hope this continues and that others are willing to explore this unique offer”

Forward look

- Further increase the number of prisoners engaged in purposeful work and, in turn, increase the number of hours worked.
- Win and deliver new commercial contracts, with the particular focus of onshoring business and to support growth in the UK economy in accordance with our Code of Practice
- Work closely with prisons, providing the resources, tools and expertise to develop and expand local commercial business opportunities
- Look to develop the skills of the staff and prisoners across all aspects of ONE3ONE business to improve our service to customers
- Seek to identify new opportunities to support wider objectives which benefit the UK and wider Government objectives in areas such as recycling waste and textiles

Foreword



ONE3ONE Solutions was launched at an event at No.10 Downing Street in May 2012. Attended by industry leaders, the event showcased work already being delivered across prisons and outlined opportunities for businesses to work with us.

We showed how the prison environment can deliver quality products and services in a cost effective way. This really is “Justice Working for You”. At the same time it clearly seeks to deliver the Government policy to ensure prisoners are engaged in purposeful activity in prisons and supports the rehabilitation of offenders who are being released back into communities.

Progress over the past 12 months has been pleasing, with around 9,700 prisoners working over 13 million hours in public sector prisons. I am excited by the potential that exists for those businesses willing to work with us. Not only does it make financial and business sense, it also makes a positive contribution to society.

We have achieved real progress over the last year in providing businesses with cost effective products and services whilst meeting the government’s agenda of making prisons places of meaningful work.

ONE3ONE Solutions is the smart choice for business. We offer:

- Over 100 facilities across England and Wales
- Space and facilities for manufacture, assembly, storage and distribution
- Modern machinery and equipment with trained operators and supervisors
- A large, flexible workforce that can adapt to changing demands

We operate within a unique environment which offers substantial commercial opportunities. We have a strict **Code of Practice** that outlines our commitment to undertaking contracts on a fair and equitable basis. We will not disadvantage existing businesses in the UK.

Prisoners are treated with decency and respect. Working prisoners gain experience and an understanding of a work environment. It allows for the development of skills and training that better prepares them for work upon release.

I invite you to take the first step and contact us to discuss your business. Together, we can re-shore your manufacturing, streamline your logistics or help you expand your existing business.

Read more about our offer at www.one3one.justice.gov.uk

Sarah McKnight

Chief Executive Officer
ONE3ONE Solutions



Who we are

OUR PURPOSE

ONE3ONE provides competitive, high quality solutions for British industry and work for prisoners that changes lives and repays victims. It is justice working for you.

OUR VISION

We will build our business and change our prison regimes to significantly increase the numbers of prisoners working and for longer hours. We will offer competitive services and quality products to British industry. The funds we generate will support and repay victims and through work we will support the preparation for more offenders to get back to work in their communities than ever before.

OUR VALUES

We work hard - for the businesses we work with and for the society we repay

We are always fair - in the way we compete, in our communities and to those we employ

We want Great Britain to grow - we have the energy to deliver innovative solutions to keep work in Britain

Our services stand out - we are proud of our work and the quality we provide in a safe and secure way

People are our business - brilliant customer services at every level are at the heart of how we work

We change lives - working for ONE3ONE gives us a clear purpose, the motivation to repay victims and the opportunity to change lives



Key achievements 2012/13



We have accelerated our growth over the past 12 months and have secured a number of commercial contracts spread across all our activities including production, manufacturing, and service industries.

We Recycle Waste Ltd are a commercial recycling company who are working with ONE3ONE Solutions to deliver high volume de-manufacturing of uPVC products and ink cartridges. The work is commercially viable, good for the environment, beneficial for the UK economy, and provides meaningful work for prisoners.

We Recycle Waste Ltd is now looking at creating a recruitment department specialising in placing ex-offenders on release into jobs within the recycling sector.

Bryan Hughes, Managing Director, We Recycle Waste Ltd says:

“We will soon be opening a new recycling workshop in HMP Swansea. This will be for materials that would otherwise end up in landfill or be shipped to China.

The attitude from HMP staff has been fantastic and made things very easy to get moving. Once the workshop is up and running we will look to provide training and qualifications for the offenders, as well as help them find jobs on release.”

Our first year in operation has seen a number of specific accomplishments:

- **Launched ONE3ONE Solutions** at No.10 Downing Street in May
- We have already published figures that show that in 2012/13 we were **delivering over 13.1 million prisoner working hours** in public sector prisons – up from around 11.4 million hours the previous year.
- **Increased the number of prisoners working by 700** in 2012/13 from around 9,000 to around 9,700
- In addition our private sector prisons have also been supporting this agenda and have reported that they delivered over **1.5 million prisoner working hours which provided work for over 1,200 prisoners** in 2012/13

It really does make a difference and both prisoners and the businesses we work with have provided us with positive feedback – here are some examples:

Whirlowdale Trading Company Ltd, a long time customer, is outsourcing high volume pallet production / repair to HMP Sudbury. Our history of working together allowed us to look at increasing volumes which we have recently been able to achieve to support the growth in Whirlowdale's business.

One of the prisoners working in HMP Sudbury told us:

"Before getting involved in the Whirlowdale work at **HMP Sudbury** I worked in numerous areas within different prison establishments, never gaining any satisfactory skills for paid employment upon release.

Therefore I made a decision to change my prospects upon release and realised I needed valuable vocational skills for release. This is where the Whirlowdale work helped. My confidence was boosted after being successfully interviewed for the position which gives me an opportunity to use transferable skills from previous jobs.

The work helps me gain some valuable work related skills such as communication skills, perspective taking skills, time management and negotiation skills. It has also given me some confidence to apply for jobs within this trade and has given me a great skills set that prospective employers will value"

Mr B, HMP Sudbury

Dave Davies of Whirlowdale Trading Company Ltd says:

"Whirlowdale's continuing commercial engagement with the Prison Service at HM Prison Sudbury continues to be an invaluable cog in Whirlowdale's manufacturing strategy.

In HMP Sudbury, Whirlowdale benefit from a dedicated workforce that offer a responsive and flexible approach to the challenges we have within our market place. The prisoners provide a variety of skills and are a valuable resource, helping us to create effective solutions as part of our developing manufacturing strategies.

There are clear benefits from this scheme for the manufacturing industries and with prisoners benefiting from training resource within the prison and day releases in the workplace, as we have within our Barton depot, it is an integral part of our on-going commitment to social responsibility in the community.”

Stephen Ruddy Governor, HM Prison Sudbury has seen progress:

“The local Business and Community Engagement manager has created an ever expanding network of outside employers to work with Public Sector Prisons, creating real job opportunities both in custody and on release. The joined up work with partner agencies such as Milton Keynes College has allowed prisoners to gain relevant qualifications whilst carrying out the work. This approach is essential in the resettlement of those we look after and to effectively reduce reoffending.”

Richard Cope, Managing Director of Faversham Linen Services operating in HMP Elmley tells us that:

“The work that HMP Elmley have done for us has been good and always professionally dealt with. Communication has been good and they have been very accommodating and we would be happy to put more work into the prison.”

We hear from a prisoner about some of the transferable skills that he has gained:

“In 2007 I came into prison with no qualifications whatsoever. Whilst working in the laundry at HMP Wymott I have gained considerable experience in how a commercial laundry functions. Not only have I gained valuable work experience I have also achieved my Guild of Cleaners & Launderers Technician certificate which would equate to a supervisory level in any commercial laundry. I feel this will greatly improve my chances of gaining employment upon release. To supplement my further education I have also been studying for a degree in business management and financial accounting.”

Mr N, HMP Wymott



Who we work with

Companies we worked with during 2012-2013.

Customers

Allen Group Ltd	Fixfast	MNH Sustainable Cabin Services Ltd	Sodexo Justice Service
Amaryllis Ltd	Floplast	Morgan Hope Industries	Sodexo Ltd
Anco Storage Equipment	Florida Group (The)	Mounts Hill Woodcraft & Design Ltd	Softbox Systems Ltd
Another World Trading Ltd	Fogarty Filled Products Ltd	Mueller Primaflow Ltd	Speedy Asset Services
APM Metals	Folkmay Ltd	Nalestar Ltd	Speedy Hire
Arivatex Ltd	Forest Green Rovers AFC	Ndata Ltd	Speedy Hire(southern ltd)
Arun District Council	Fundraising Services UK Ltd	Network 2 Supplies	Splice Cast
ASD Lighting	G4S Care and Justice Services	New Life Industries Ltd	SPS (EU) Ltd
Badges Ltd trading as Enterprise Products	Glazepart	Nexus Hygiene	St John Ambulance
Bath Royal United Hospital	Glebe Transmissions Ltd	Oakdale International Ltd	Stereoplast Ltd
Bay Media	Greater Manchester Police	Office of the Public Guardian	Stone With Woodford Primary School
BNL Ltd	Hall and Pickles Ltd	Olron PPS Packaging Ltd	Straight PLC
Bob Martin (UK) Ltd	Hamilton Lite Stat	Opella Ltd	Stretton Woods Management Committee
Boden and Davies	Harrier LLC	P & B Metal Components Ltd	Stroud District Council
Boss Design Ltd	Haywards Heath Town Council	Paccar Parts Ltd	Stuart Garden Architecture
Boxes And Packaging (Doncaster) Ltd	HD White and Partners Ltd	Parkview Landscape Maintenance	Student Services Centre
Bulk Hardware LTD	Heartcare Cardiac Support	Paul Rea	Super Surprises
Burford Laundry Service	Hexstone Ltd	Pegler Ltd	Tamar Laundry
Calpak UK Ltd	Hiatt Hardware UK Ltd	Pet Product Distribution Ltd	Tamar Specialist Brushes
Cambridge Scientific Solutions Ltd	Hilclare LTD	Phoenix Futures	Tamlite Battens and Trems Ltd
Camden Boss Ltd	Interweave Textiles Ltd	Pioneer Europe	Tamlite Lighting
CCT Logistics Ltd	J & T Beavan LTD	Plasgran Ltd	Tamlite Louvres
CH Products (Midlands) Ltd	J Banks & Co Ltd	Plasrec Ltd	Tess-Amm (Europe) Ltd
Chatham & District Model Railway Club	J Cohen & Sons	PMS International Group	The Methodist
Chequer Foods	J Hirst & Sons	Police And Crime Commissioner For Greater Manchester	The Vapourmatic Company Ltd
City Linen Services UK Ltd	J Sanders & Son	Polymer Recycling Ltd	Thomas Dudley Ltd
Clearvision Project	J&B Sewing Machine Company Ltd	Premier Farnell UK Ltd	Timpsons
Clover Gifts Co Ltd	Jack Oldham Textiles Ltd	Print UK Ltd	Tipcity Ltd
Cobolt Systems Ltd	KES (UK) Ltd	PVC Cables Ltd	Toolfast Ltd
Contactum Ltd	Koestler Trust (The)	Pyramid Posters	Tower Hamlets Healthcare
Coppermill Ltd	Kudos Giftwrap Ltd	R & G Medely	Toyvend
Creating New Futures Ltd	Labour Plus	RAPT	Tradeteam Ltd
Crest Medical	Lady Haig Poppy Factory	Red Kite Recycling Ltd	Travis Perkins
Crimestoppers Trust	Lancashire Teaching Hospitals NHS Foundation Trust	Reflex & Allen UK Ltd	Treble 5 Treble 1
Cubis Industries	Landmarc Support Services	Rentalspec Products Ltd	Tropical Marine Centre
Cuddles Collection Ltd	Laundry Direct	Rethinking Recycling Limited	TRW Automotive Ltd
Deadman Confidential Limited	LCR Hallcrest	Richard Fletcher (Metals) Ltd	UK Border Agency
Dexreco Ltd	Lincoln Laundry	RNIB Peterborough	United Eco Services
Dextra Lighting	LMB Supplies Ltd	Robert Scott and Sons	United Services South Ltd
DG Plastics Ltd	London College of Fashion	Rotadex Systems Ltd	VFM Products Ltd
DHM Plastics Ltd	Long Time Ventures	Roughstuff T/A The Marchhare	W H Kemp (Electrics) Ltd
DST Group Ltd	M & M Supplies	Royal British Legion Poppy Factory	Warrington Rugby Union
EaKo Ltd	Magic Carpets Wholesale Ltd	S & N Household Products	Warrington Wolves
English Chain Company	Maidstone Choral Union	S Sackers (Claydon) Ltd	Whirlowdale Trading Company Ltd.
Envirofirst	Masefield Beta Ltd	Samplas Recycling	Wigan and Leigh Hospice
Environmental Business Products Ltd	Maypole Ltd	Sarpak Ltd	Wilbre Products Ltd
Environment First Ltd	Mayteck Ltd	Serco (Plastic Injection Moulders) Ltd	William Beckett
Enviro-tek Recycling Ltd	Mettex Fasteners Ltd	Shaftsbury Members Club	William Hughes Ltd
F & R Jackson Ltd	MGS Technical Services Ltd	Sharpak Aylesham Ltd	Williams Lea Ltd
Fabweld Steel Products Ltd	MHH Engineering Co Ltd	Shoestring Laces Ltd	Wirefield Lighting
Fastpak	Millbrook Industries Ltd	Showerdrape (STD)Ltd	World Cruising Club
FCO Services - Accounts Payable	Mitie Care And Custody	Simmel LTD Aluminium Stockholders	YMCA (Birkenhead)
Featherpost			York Timber Products

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Or you can find your closest prison and call them directly – this information can be found at **<http://www.justice.gov.uk/contacts/prison-finder>**